

**Assignment Synopsis for the Instructor
Post Date: August 20, 2007**

Client Industry: Biotechnology

Company Description: Traded on the NYSE, the company discovers, develops, manufactures, and commercializes biotherapeutics for significant unmet medical needs. It commercializes biotech products in Oncology and Specialty Biotherapeutics.

Client Location: Cambridge, MA

Business Need: The Cambridge location supports products being produced overseas.

Performance Need: Selected staff members from the Cambridge office will be interacting with their German counterparts outside of work. This includes making travel arrangements and dining.

Training Need: Basic German Language and Primer on German Culture

As a result of learning German culture and basic conversational German, trainees will be able to impress their co-workers and the Germans will appreciate their efforts. German language training will help Cambridge site managers support Genentech products being produced overseas.

Number of participants: 2-6

Start Dates & Times: October / 2x per week and two hours per session / early afternoons

Length: TBD

Training Site: Company

Hourly Instructor Rate: \$50/hour

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